



1650 Lake Shore Drive, Suite 110
Columbus, Ohio 43204
614-559-6051 | AspyrWorkforce.org

Frequently Asked Questions

Area 11 Job Center Operator RFP

Area 11 Career Services RFP

RFP CORRECTION: THE BASE SALARY PAY FOR STAFF IS \$54,000, NOT \$42,000.

- 1. Do you expect results-based payment to be designed on top of base salary employee pay of not less than \$42,000 annually? Do you want the application to propose a structure for results-based payment?**

Pay for Performance, also known as results-oriented payments, will be negotiated as a percentage of the total contract. While an applicant may propose a structure, this will be negotiated during the contract phase.

- 2. Is the Operator expected to track results used for results-based payment, or will a third party be contracted to collect and validate this data?**

The Operator contractor and the Career Services contractor will track results, and the data will be validated by the staff of Aspyr.

- 3. For entities that are not required to perform annual audits are financial statements acceptable?**

If the applicant is not required to perform annual audits, reviewed financial statements compiled by a third party are acceptable.

- 4. Who is the current Center Operator?**

Equus Workforce Services holds the Job Center Operator contract.

- 5. Are you open to virtual or hybrid model for center operations?**

The Job Center currently operates on a hybrid model. Aspyr is open to innovation in how the Job Center provides services, but we are not interested in a completely virtual model currently.

- 6. Will an attendance list for this call be shared?**



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7. Can you share the total number of each target population that was served in the most recent fiscal year or most recent year of complete data?

Data for Workforce Area 11 can be found here: <https://jfs.ohio.gov/job-services-and-unemployment/job-services/job-programs-and-services/workforce-innovation-and-opportunity-act/program-performance>

8. Should we factor in leasing space at the job center? No. The RFP states that Aspyr directly pays the cost of the lease.

9. What tools/software are currently being used to track and monitor progress?

Data is tracked in the state of Ohio required system – ARIES.

10. Are there any metro Job Centers that Aspyr looks to as highly successful models?

Aspyr considers its Job Center to be a model center, and other workforce areas have visited the center to learn how it operates.

LAST UPDATE: DECEMBER 12, 2024

NOTE: PLEASE CHECK THIS PAGE FOR ANY FURTHER UPDATES TO THE RFP.